

## ChoiceSpine Clinical Specialist Position

Job Title: Clinical Specialist I

Job Type: Full-Time

Location: Knoxville, TN (with up to 75% travel)

**Position Summary:** The Clinical Specialist serves as a technical expert on both ChoiceSpine's products and comparable offerings. By providing product expertise to clinicians, sales personnel, and internal team members, the Clinical Specialist plays a vital role in driving the company's success. The Clinical Specialist will work in a variety of environments including clinical, remote, and office-based settings. Extensive travel will be required.

**Key Responsibilities:**

- **Product Expert:** Be the go-to resource for all questions related to the utilization of ChoiceSpine products.
- **Product Support:** Support customers and their staff members with the utilization of ChoiceSpine products in the clinical setting.
- **Training:** Plan and conduct in-field and in-office product training for new and experienced sales team members. Plan and conduct product training events for internal ChoiceSpine team members. Plan and conduct wet and dry lab training events.
- **Sustaining Engineering:** Document and communicate detailed accounts of feedback received during product support activities and other interactions with customers and sales team members to key internal stakeholders. Participate in design reviews and other product development activities, providing experiential data and insight gathered through customer interactions.
- **Regulatory Support:** Work with regulatory team members to complete clinical requirements for regulatory procedures.
- **Inventory Management:** Work with the interdepartmental sales support team to ensure efficient delivery and return of inventory
- **Sales Support:** Build and maintain strong relationships with customers and their support staff. Identify new sales opportunities and work with the sales team to meet the company's revenue goals.

**Qualifications:**

- **Experience:** At least 1 year of experience in facilitating the use of spinal implants in the surgical environment. Entry-level candidates or those with at least 1 year of experience in the medical device industry will be considered.
- **Education:** Bachelor of Science (BS) degree required; BS in biomedical engineering preferred for entry-level candidates.
- **Skills:**
  - Excellent written and verbal communication skills
  - Strong work ethic and independent drive
  - Proficiency in Microsoft Office software (Excel, Word, PowerPoint, Outlook)
  - Ability to read and understand engineering drawings and experience with computer design modeling software preferred.